

Profile

Data and BI professional with **10+ years** across financial data, banking, FMCG and enterprise software, now working where data meets sales. I design and build **AI systems that do the heavy lifting**: LLM-driven prospect research, document parsing, content pipelines and human-in-the-loop automations, built from idea to production with Claude, Make.com, Notion and Python.

10+ years in data, BI and analytics	15+ AI and automation systems built	29 institutions tracked in my prospect engine
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AI Build Portfolio

SIX · PRE-SALES

Global Prospect Intelligence Engine

Live dashboard tracking 29 target institutions in four regions, with Claude-drafted outreach and automated daily digests.

Notion → x4 → Make.com → Web app → Claude

LAYER LAMA · E-COMMERCE

AI Etsy Listing Engine

Claude writes listing copy and directs AI product photography; every listing lands as a draft for human sign-off.

Claude → AI imagery → Make.com → Etsy draft

DOCUMENT AI

Receipt-to-Inventory Parser

Claude API turns Polish-language order receipts into structured stock records with a five-stage lifecycle.

Slack → Claude API → Notion → Digest

CONTENT AUTOMATION

Video Publishing Pipelines

Whisper-captioned YouTube uploads with private-first review, plus a daily auto-rendered quote Short.

Slack → Whisper → FFmpeg → YouTube API

GENERATIVE 3D

AI-to-CAD Product Line

AI 3D models rebuilt by Claude in Blender as clean, dimensioned, printable files sold on Etsy and Cults3D.

Meshy → Claude + Blender MCP → STL

WEB PRODUCT

howmanyboards.com

Live deck-material calculator site built for search traffic and ad income, designed and shipped with Claude.

Claude Code → Cloudflare → Search

Also built: Notion “Second Brain” with Claude Haiku task capture and Calendar sync · Printables GraphQL trend scraper · Python/OpenCV timelapse studio · multi-model AI usage widget · Electron–Notion desktop app.

Experience

SIX Financial Information

Financial data vendor

CURRENT

Layer Lama

3D printing & digital products

FOUNDER

Credit Suisse

Warsaw, Poland

Procter & Gamble

Warsaw, Poland

BMC Software

Pune, India

Pre-sales Data Consultant

- Support pre-sales and after-sales for **APAC financial-services clients** on market, reference and ESG data, from prospect qualification to product positioning.
- Built an **AI prospecting stack**: prospect scanner, daily digest builder and Claude email composer.

Founder · AI-run side venture

- 3D-printing studio on Etsy and Cults3D; listings, video, inventory and trend research **run on AI automation**.

Data & BI Analyst · earlier DTP Specialist

- Owned travel data and reporting for **Executive Board-level clients** and global access reporting for management.
- Automated reporting with Alteryx, Tableau and VBA. **Certified BI Data Specialist**.

Initiative Operations Analyst

- Managed **supply-chain master data** in SAP and Excel; HPO certified.

Technical Support Analyst

- Customer issue resolution on Remedy AR; **trainer for new technology**.

Education

M.Sc. Automatic Control & Robotics

Warsaw University of Technology, Poland

Path-following robots, posture-controlled smart wheelchair, Kinect 3D mapping.

B.Tech. Electronics & Communication

LBS College of Engineering, Kannur University, India

Certified Analyst & Customer Issue Negotiator (BMC) · Practical training, ITI Limited, Bangalore.

Gautam Gopinath

Pre-sales Data Consultant
AI Automation Builder



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BASED IN

Warsaw, Poland

AI Stack

CI

Claude

Mk

Make.com

No

Notion

Py

Python

Toolkit

AI & AUTOMATION

Claude API · Code · MCP

Prompt engineering · Make.com · Notion

Whisper · Slack · webhooks

REST · GraphQL

BUILD

Python · JavaScript · Electron

GitHub · Netlify · Cloudflare · Blender

Creo

DATA & BI

Alteryx · Tableau · Excel · VBA · SAP

MATLAB

Languages

English	Native
Malayalam · Hindi	Native
Tamil	Fluent
Polish	Basic